



CUSTOMER INFORMATION

In which sales channels is your company ?

HORECA:	SHOP:	GDO:	WHOLESALE:	ROASTER:
OTHER:				

FISCAL COMPANY INFORMATION

Business Name:				
Registered office address:				
Cap:	City:			Province:
Tel.:	Cell.	Contact:		
Fax:	E.mail:			
Web address:			Coffe brand:	
Vat:		Business registration N°:		
Administrator:				

Operational headquarters if different:

Operation address:				
Cap:	City:			Province:
Tel.:	Cell.	Contact:		
Fax:	E.mail:			

Do you have warehouse:	yes:	no:		
If yes how many square meter?	How many pallet can load:			
For your warehouse do you use an external logistics ?	yes:	no:		
Do you have a service center in your company ?	yes:	no:		
If the above is yes, How many person is dedicated at this job ?				

Sales operations:

Do you work individually or with collaborators ?				
If with collaborators how many they are ?				
Do you cover all the area of your country ? Or any area ?				
If you also sell coffee or anything else, please indicate the brands that you are selling:				
If you sell only machines and / or equipment, please indicate what kind and brands you are dealing :				
The above brand belong to you ?		Or you just buy and sell ?		
Or you are sole agent ?				
How many customers do you have?				
What is your annual business volume?				
We do need a business plan, you are able to submit it ?				

Note: Obviously, if you want to be just a customer, you are not required to give us any answer of the above, we just send you the catalog and price list.
If you want to act as a sole agent then we need to understand more about your position.

Date: